



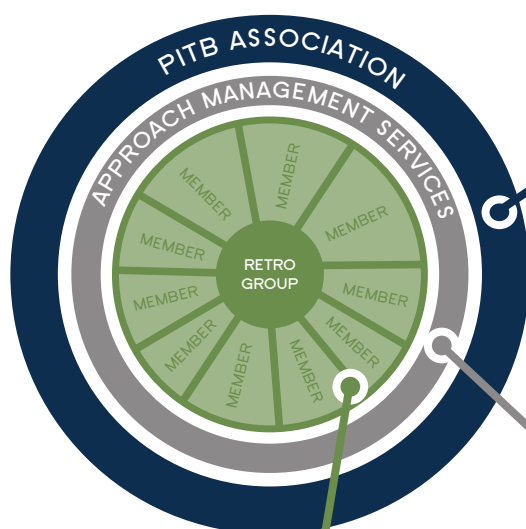
# PITB SELECT RETRO PROGRAM

Group Prospectus

# Retro Relationship & Group Summary

## PITB Select Retro Relationship

The PITB Association has been partnering with Approach Management Services for over 25 years to provide members with high quality, professional claims management, and risk administration services. This guide outlines the roles and responsibilities that enable us to reach our goals together.



### PITB Association

All retro groups must be sponsored by an association.

#### Association's Retro Responsibility:

- Oversee retro performance
- Remove members negatively impacting group performance
- Approve new members who meet group's best practices criteria
- Distribute refunds

### Approach Management Services

Approach is the third-party administrator hired by the association to serve its members.

#### Approach's Retro Responsibility:

- Professionally manage workers' compensation claims
- Provide safety and risk management resources to assist members in controlling workers' compensation costs and to secure retro refunds

### Select Retro Group

Retro groups are comprised of employers who report worker hours in similar risk classes.

#### Member Retro Responsibility:

- Pay L&I premium as usual
- Follow safe work practices
- Adhere to group's best practices requirements as outlined in enrollment agreement
- Good communication with assigned retro coordinator

## PITB Select Retro Group Summary

Market Segment: Food Processing, Chemicals, and Distillation

PITB's Select Retro group is newly reorganized earning a 30.7% refund in their most recent Plan Year! The employers in this group have a proven track record of outstanding commitment to safety and proactive claims management with an average EMR of .8140. Companies selected to participate are invited to join the group with a majority vote from existing members and commitment to the highest standards of risk management best practices.



# PITB Retro Services

## Top 3 Featured Services

### Claim Management

A dedicated retro coordinator will be assigned to provide full service claims management from filing to closure.

### Safety Services

On demand, complimentary safety consultations are available in English and Bilingual and only a call or click away.

### Stay-at-Work Program

The Approach Stay-at-Work Specialist will help your company take advantage of the program – from request to check.

## More Services

### Analytical Reporting

Detailed claim analytics delivered monthly, including claim costs, accident and injury trends.

### Annual Workplace Poster

All-in-one poster of required postings to keep members in compliance.

### Claims 101™ & Claims 201™

These highly-rated classes teach you the basics of how the workers' comp system works and what you can do to keep costs as low as possible.

### Crisis Response Team

Available 24/7/365 to assist with catastrophic incidents.

### Educational Centers

Discounted trainings for retro members for required certifications like OSHA, First Aid/CPR, and more.

### Educational Seminars – The Brain Trust

Build your network and get the scoop on industry trends.

### Forensic Record Reviews

Reviews by independent and impartial providers to maximize all medical case management strategies.

### Injured Employee Packets

Ready-made forms and instructions to help employees navigate the claims process.

### Inspection Response

If DOSH shows up, we'll respond and assist you in the inspection process.

### John Sallak Consulting & Training Service

Receive annually, a complimentary eight hour session with John Sallak.

### PITB Safety Summit

Educational sessions held quarterly featuring in-depth safety training.

### Return-to-Work Programs

Browse our library of job descriptions, offer letters, and no-cost safety certification classes for injured employees. Plus, utilize our on-staff nurse, vocational and ergonomics specialist for safe and efficient recovery.

### Safety Meetings and ToolBox Talks

Hundreds of ready-made topics, plus everything you need for documentation to be in compliance.

### Safety Visit

The Approach safety team will review required documentation and conduct workplace walkthroughs to mitigate hazards.

### Scholarships

Scholarships open to all PITB members and dependents.

### Weekly Email Newsletter

Receive claims management best practices, safety meeting topics, and updates on legal and regulation changes.

3-R Orchards  
Cascade View Fruit & Cold Storage  
Columbia Valley Fruit LLC  
Domex Superfresh Growers LLC  
Dorsing Farms Inc  
Douglas Ag Services Inc  
Douglas Fruit Co Inc  
DSG Logistics LLC  
Feed Commodities LLC  
Hansen Administrative Services  
Hansen Fruit Company LP  
Kershaw Farm Labor Management  
Kershaw Fruit & Cold Storage  
Legacy Fruit Packers LLC  
Matson Fruit Company  
North Star Cold Storage Inc  
Northwest Baking Limited  
Oasis Farms Inc  
Price Cold Storage & Packing Co  
Royal Ridge Farms, LLC  
Royal Ridge Fruit & Cold Storage  
Russet King Potato Company  
S&C Ranching Inc  
Skone & Connors Produce Inc  
Sunset Produce LLC  
Super Cold Storage LLC  
Super Investments Inc  
Valicoff Fruit Company LLC  
Washington Orchard Management